

MODELLING INTELLIGENT CONTENT

Workshop

Information Energy 2016, Utrecht Magda Caloian | FCT AG

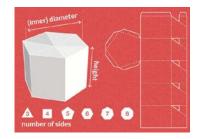
Modelling intelligent content What is intelligent content?

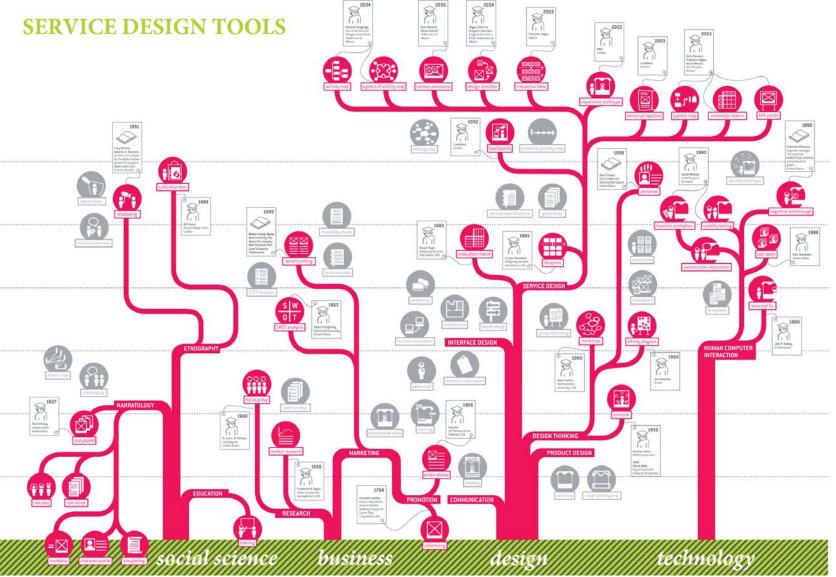
- Semantic markup, metadata, links
- Content separated from layout
- Integration- and future-ready
- Human- and robot-readable, findable, reusable
- Context-aware

USER-ORIENTED

Focused on user goals

Why "unfolding the techcomm box"?

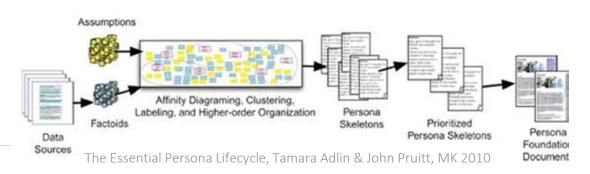






http://www.servicedesigntools.org/

User Persona





MY STORY

want to be able to nter information into patient's record while n rounds and make it vailable to other carevers in real-time, so I an be sure that data is onsistent wherever ne patient goes."

OLIVIA PEREZ, M.D.

Oncologist, Surgeon - Springfield Community Health

APPLICATION: Patient Info Tracker (PIT)

Secure Patient Data Aggregator

PLATFORM(S):

Desktop PC, Laptop PC, tablet PC

JTILIZATION

Desktop @ Office, Laptop @ Remote Locations (Home, Travel), Tablet @ Patient Bedside (Hospitals, Clinics, Homes)

https://www.pinterest.com/cristinavigano/ux-personas/

Han Solo



Gender:

Male

Age: 29

29

Job Title:

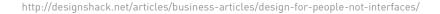
Smuggler

Piloting skills

Money management

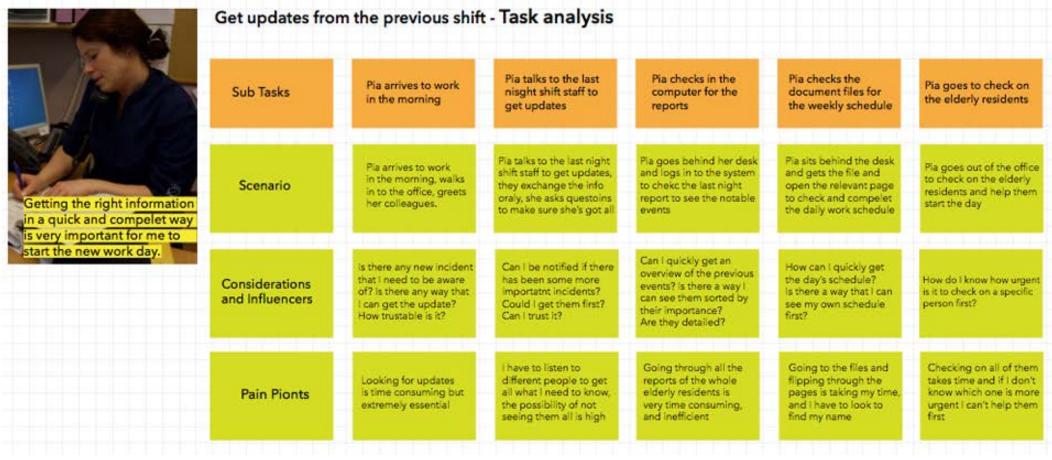
"She may not look like much, but she's got it where it counts, kid. I've made a lot of special modifications myself."

"Never tell me the odds."





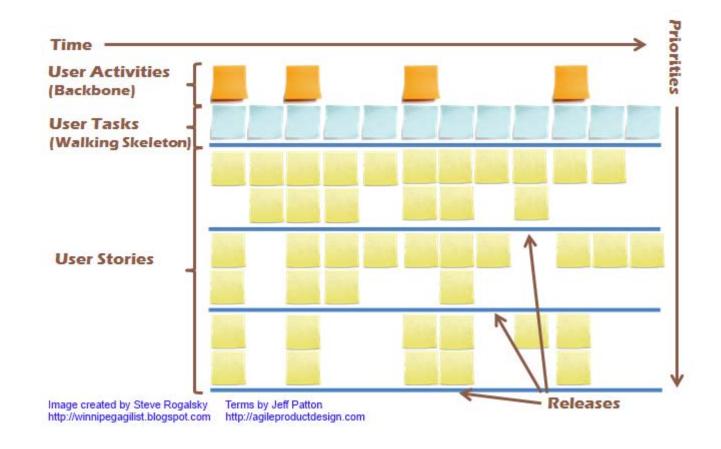
Goals and task analysis





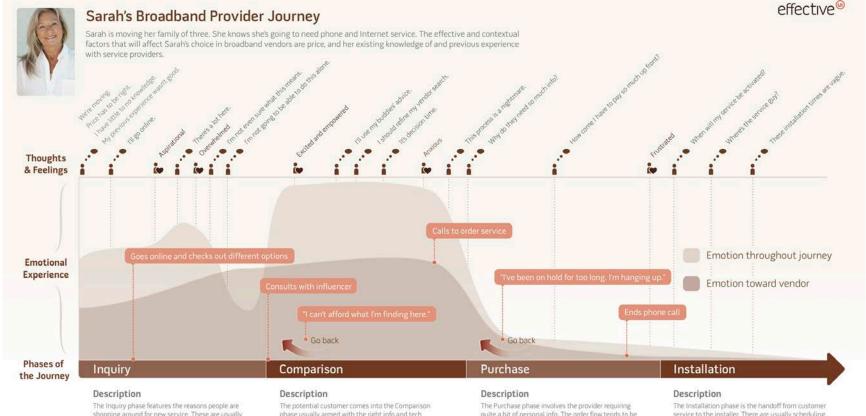


Use Cases





Customer Journey Maps



The Inquiry phase features the reasons people are shopping around for new service. These are usually related to moving and relocation, an upgrade to existing service or hunting down new deals. Moving is the biggest reason.

Recommendations

Design homepages with separate, targeted call-out areas lying above the fold, tailored for residential and tech-savvy customers. Internal product areas should include basic plain-English product descriptions and large price points with a clear call to action. Bullet points should include keywords that summarize options and features typically found in product datachaget.

The potential customer comes into the Comparison phase usually armed with the right info and tech jargon and is looking for the lowest cost. Customers tend to be brand agnostic. If they can't find the right price or the right services, they may leave and go back to Inquiry.

Recommendations

Use IP location services to geo-locate customers — removing the current service address roadblock. This allows users to configure services before adding them to the cart and reflects bundled price discounts in a clear and obvious manner.

The Purchase phase involves the provider requiring quite a bit of personal info. The order flow tends to be complex, and the process can be all over the map. There is a sense of delayed gratification — waiting on service installation and activation.

Recommendations

Reduce the amount of information required by streamlining and improving any areas that contain form fields, using industry best practices. Work on setting expectations for the Installation phase with phone customer service reps to improve the overall experience with your brand. The Installation phase is the handoff from customer service to the installer. There are usually scheduling conflicts among all parties involved. This phase can be somewhat painful for the customer in dealing with the installar.

Recommendations

Many factors converge to make this phase of the customer journey unpleasant. Providing accurate arrival times, courteous technicians and clear instruction materials during Installation can help alleviate the negative experience in this phase. Also, consider having leave-behind customer comment cards so customers feel empowered to give feedback into the process.



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Touchpoints

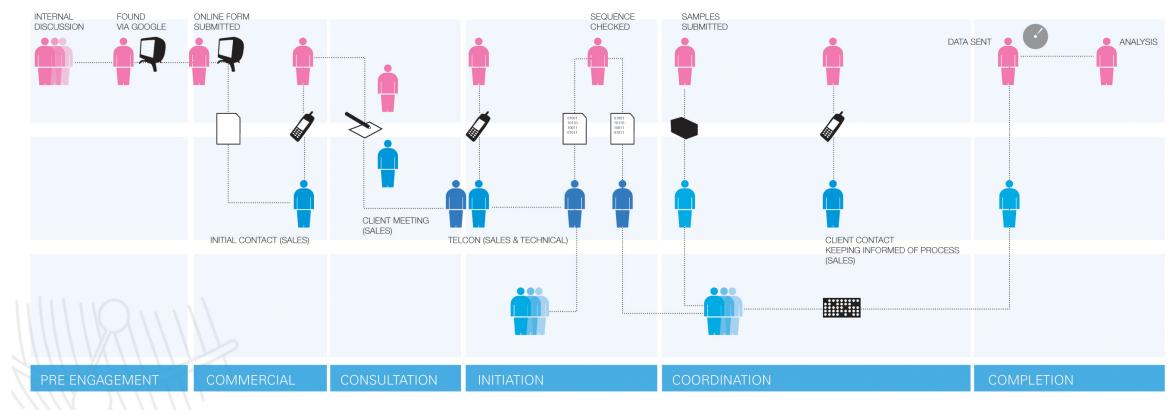
What touch-points are available for you to move customer through the phases?

Discover	Compare	Consider	Commit	Retain	
GOAL: Finding the best options to consider or their engagement & loyalty needs	Exhaustively compare the options and select a few front runners.	GOAL: Identify the company or solution they want to work with to foster loyalty.	GOAL: To enter the best partnership agreement and peace of mind in decision.	GOAL: To prove program's worth and continue to grow with partner	
Make the case.	Stand out.	Win out.	Contract signed.	Partner happy	
Blog	Product tour	Sales calls	Contract specifics	Strategy docs Performance reports SLA Client check ins In person meetings Technical support	
Case studies Press	Testimonials	Sales meetings	Supporting documents		
Newsletter	Case studies	Ex. Implementations	Kick off steps		
Webinar	Feature lists	Contract details	Technical assistance		
WOM	reature lists	Pricing specifics	rechnical assistance		
Conferences	Pricing sheets	Implementation	Design assistance	rechnical support	
Conferences	Pricing sheets Product demos	Implementation steps	Design assistance Expert strategic	Design support	



http://blog.bigdoor.com/wp-content/uploads/sites/4/2013/10/touchpoints.jpg

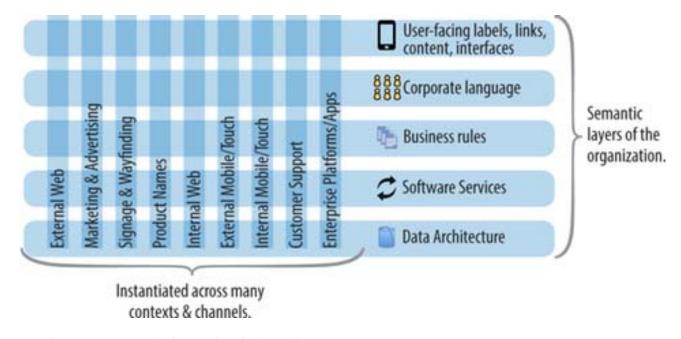
Customer Journey Map



http://www.add3.com/wp-content/uploads/2011/11/customer-journey-map.png



Channels and semantic layers



http://www.uxmatters.com/mt/archives/2015/03/images/Fig5_OrgLayers_w474.png



Information model for technical content

Matrix of information	needs						
		Example:					
	WHO? Whic	Which means of					
WHAT? Which info?	Private user	Retailer	Service staff	DIY shop seller	Licensing officer	Prof. tree feller	information?
Consulting		M		M			Flyer with
Buying	М					М	technical data and prices
Transportation	С	M	M	С		С	Bill of transport
Setting up	М	М	M	С	M	M	
Sawing	M	М	M	M	М	M	
Felling trees	M	С	С	С		С	
Maintaining							
Cleaning							
Storing							
Troubleshooting							Operating
Mending	M					M	manual
Repairing	F		M			M	
Disposing			M			M	Repair manual
Three categories of in	formation:						
M = "must"	C = "can"	F = "forbidden", excluded					
		Translation of version from 14.03.11. Creative Commons copyright (htp					/creative.commons.org

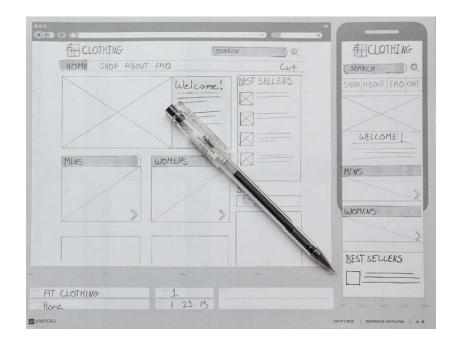
Add content for more channels

XML project
DITA pilot?





Wireframes





Multi-channel publishing

Modelling intelligent content Workshop products







Exercises:

- 1. Persona
- 2. Tasks break-down
- 3. Journey map
- 4. Information model
- 5. Wireframes



Ressources

- The Essential Persona Lifecycle, Tamara Adlin & John Pruitt, MK 2010
- http://www.servicedesigntoolkit.org/assets2013/posters/EN/P3-persona-A3.pdf
- http://customerthink.com/how-to-build-a-customer-journey-map-that-works/
- http://gibbon.co/c/63b86c01-83e0-4688-9133-8bf1006d746d/a-quick-guide-to-customer-journey-mapping
- http://sixrevisions.com/user-experience-ux/customer-journey-maps/
- http://www.uxmatters.com/mt/archives/2015/03/understanding-context-environment-language-and-information-architecture.php
- http://www.designthinkersacademy.com/freedownload_customerjourneycanvas/
- http://wireframes.linowski.ca/2011/09/responsive-layout-wireframe/



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